

# BSB40320 CERTIFICATE IV IN ENTREPRENEURSHIP AND NEW BUSINESS



## POTENTIAL CAREER OPPORTUNITIES

- Entrepreneur
- Business Owner

This qualification reflects the role of individuals establishing or operating a business providing self-employment, as well as those establishing a new venture as part of a larger organisation.

These individuals use well developed skills and a broad knowledge base to solve a range of unpredictable problems and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others and have responsibility for the output of others.

## COURSE INFORMATION

This qualification will be delivered over a period of 6 – 24 months through flexible delivery options.

## TRAINING LOCATIONS

Delivered at one of ABV's training venues, please call or email to enquire.

## ENROLMENT ENQUIRIES

📞 **1300 436 756**

✉️ [enquiries@abv.net.au](mailto:enquiries@abv.net.au)

## GOT QUESTIONS?

Reach out! Our friendly team is ready to help you navigate your options and get started.

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Australian Business & Vocational Training (ABV) is the Registered Training Organisation (RTO Number: 52592) students will be enrolling with. ABV has third party arrangements with Training Alliance Group to provide services (marketing, students recruitment, training and assessment, issuing qualifications, educational and other support services) on behalf of ABV under ABV name. ABV is responsible for all the actions of the Training Alliance Group under third party arrangements. ABV is fully owned by Training Alliance Group.

## QUALIFICATION UNITS

Units within this Qualification:

### Core Units

- BSBESB401 Research and develop business plans
- BSBESB402 Establish legal and risk management requirements of new business ventures
- BSBESB403 Plan finances for new business ventures
- BSBESB404 Market new business ventures

### Elective Units

- BSBESB301 Investigate business opportunities
- BSBESB302 Develop and present business proposals
- BSBSTR401 Promote innovation in team environments
- BSBTWK401 Build and maintain business relationships
- BSBXCM301 Engage in workplace communication
- BSBOPS304 Deliver and monitor a service to customers

**Packaging rules for this qualification** require the completion of 10 units of which 4 are core units (unable to be changed), and 6 are elective units (can be selected from a predetermined list by the training provider).

### Enrolment Information:

Students are required to read the Student Handbook and agree to the Terms and Conditions prior to enrolment. All students must satisfactorily complete a Language, Literacy, and Numeracy (LLN) assessment at a minimum of ACSF Level 3 and participate in a course suitability discussion during the pre-enrolment process. Students may be required to complete a digital literacy assessment. Once the enrolment is reviewed, students will receive confirmation of their enrolment. You are required to apply for a personal education number known as Unique Student Identifier (USI) as part of studying a nationally recognised course. To apply for a USI number, go to [www.usi.gov.au](http://www.usi.gov.au)

### Certification:

Upon successful completion, student will receive:

- BSB40320 Certificate IV in Entrepreneurship and New Business testamur
- A Statement of Attainment will be issued for partial completion of the course.
- Certificate will be issued under ABV RTO (52592)

### Course Fees:

Please call or email to enquire.

For RPL fees, please refer to the Fees and Charges Policy on our website.

### Entry Requirements:

- Students must be Australian citizens, permanent residents, or have legal rights to study in Australia.
- Students should have good computer skills, internet navigation abilities for self-study research, be efficient in interpreting and maintaining documents.

### Assessment Methods:

The evidence gathering process will reflect specific requirements for units within the training package. Each student's attainment of the units of competency within this qualification is achieved by their successful completion of a range of assessment activities. For each unit of Competency, these activities may include:

- Written Knowledge Assessments and Case Studies
- Oral Questions, and
- Submission of Supplementary Assessment Evidence
- Project Work

Students are required to demonstrate that they can apply the knowledge and skills learnt in a range of situations and in varying contexts so many of the assessment requirements of the units of competencies will need to be demonstrated on more than one occasion.

### Other Information:

There are no classes scheduled during Public Holidays.

### What You Need to Provide:

Student attending the course via virtual classroom should have access to computer/tablet/laptop, speaker, microphone, camera, reliable internet and email access and Microsoft Teams installed.

### Delivery Mode:

This blended training combines face-to-face classroom sessions, practical training, and supported self-paced learning.

### Further Study Options:

After completing the BSB40320 Certificate IV in Entrepreneurship and New Business, individuals can pursue further skills development in areas such as advanced business management, leadership, marketing, finance, and strategic planning.

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